

Maps Credit Union

Annual Report 2016–2017



Financial and Operations Report



Joe Phillippay

*By Joe Phillippay, Chair, Board of Directors,
and Mark Zook, Maps President and CEO*



Mark Zook

Dear Members,

With each passing year, our credit union grows, and our membership deepens.

We experienced exceptional growth this past year thanks to our growing membership and your commitment as a member.

- Loan volume grew to \$511 million, 18% higher than the prior year
- Our total deposits grew to \$614 million, an increase of 14% over the prior year
- Our total assets reached \$678 million, up 14%
- Our membership flourished; we now have more than 58,000 members

Not only did our membership grow but our staff grew 13%, allowing us to better serve you in our branches, on the phone, and online. This growth also enabled us to open our newest branch in Stayton, expanding service to Stayton and the surrounding communities.

We continue to build our mortgage department to help members achieve their dreams. Hosting financial planning workshops, we launched a new series partnering with local businesses to host workshops for younger members. We also upgraded our Bill Pay system to allow us the flexibility to keep up with your changing needs.

Our work didn't go unnoticed. For the ninth year in a row, Maps was named the Best Credit Union and for the first year Best Bank in the Statesman Journal's annual Best of the Mid-Valley contest. Our Insurance team won silver,

and a member of our Mortgage team won Gold. Hundreds of additional members started following us on Facebook, Instagram, and Twitter.

You changed the world this year by using your Maps Free Community Checking account. You raised a record \$78,500 for the Maps Community Foundation just by using your debit card. Each time you swipe we donate a penny to the Foundation.

With your help the foundation gave:

- \$17,500 in college scholarships to local students
- \$6,000 in grants to public schools
- More than \$37,000 to community groups, charities and financial education

We're proud of our members' involvement in our community, both financially and educationally. It's amazing to see all the people positively impacted by this credit union since its establishment in 1935.

We're truly honored and humbled that you trust us. We'll continue to work tirelessly in service to you as we navigate life, together.

Thanks for choosing Maps!

Two handwritten signatures in black ink. The signature on the left is Joe Phillippay's, and the signature on the right is Mark Zook's.

Financial Summary

(Dollars shown in thousands)

2017

2016

Income Statement

For the Fiscal Year Ended June 30, 2017, and 2016

Income

Loan/Investment/Other	\$36,303	\$28,863
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Expenses

Operating Expenses	\$27,597	\$22,192
Dividend and Interest Expense	667	673
Provision for Loan Losses	1,226	566

Non-Operating

Gain (Loss) on Sale of Assets, net	0	(91)
Gain (Loss) on Sale of Securities, net	0	(372)
Non-controlling Interest	238	0

Net Income

	\$7,051	\$4,970
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Financial Summary

As of June 30, 2017, and 2016

Assets

Loans (Net)	\$510,796	\$434,379
Cash and Equivalents	85,467	77,840
Investments	41,164	42,289
Accrued Income	1,269	1,115
Fixed Assets (Net)	22,961	21,474
NCUSIF Deposit	5,362	4,836
Other Assets	10,865	12,151

Total Assets

	\$677,885	\$594,084
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Liabilities and Equity

Accrued Expenses and Other Liabilities	\$10,683	\$9,267
Borrowed Funds	0	0
Members' Shares and Savings Accounts	613,873	538,463
Members' Equity	53,329	46,354

Total Liabilities and Equity

	\$677,885	\$594,084
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The CPA firm of Doeren Mayhew, audited the consolidated financial statements of the credit union as of June 30, 2017, using generally accepted accounting standards. The firm rendered the opinion that the financial statements presented fairly, in all respects, the consolidated financial position of Maps Credit Union for the year ended June 30, 2017.

Supervisory Committee Report

*By Derrick Angelus,
Chair, Supervisory
Committee*



Maps' Supervisory Committee is looking out for you.

All five of us have been appointed by the board of directors to make sure the credit union complies with all regulations and operates in the best interest of all members. We also supervise the scheduling and reporting of the work of on-staff internal auditors, and make sure Maps abides and complies with:

- Oregon Revised Statutes
- Oregon Administrative Rules
- NCUA regulations
- Generally accepted accounting principles

We're also mandated by the state to make sure:

- An outside financial audit is performed annually
- Member accounts are verified

This year we hired the CPA firm of Doeren Mayhew to review Maps' financial statements as of June 30, 2017, applying generally accepted auditing standards.

The firm rendered an Unqualified Opinion, meaning the statements fairly represented the financial position of the credit union as of the audit date and included the required disclosures of significant accounting policies.

The annual report you hold in your hand features a summary of the financial statements outlining Maps' assets, liabilities, and capital reserves.

Working with management, external auditors, and the internal auditor, we on the Supervisory Committee pledge to continue to do our best to ensure the safety and soundness of the credit union. We are honored to do so.

Supervisory Committee 2016-2017

Derrick Angelus, Chair

Senior Accountant, Kuenzi & Company, LLC

Jason Wise, Vice-Chair

Staff Accountant, Green Newton Jamison, LLP

Brad Tedrow, Secretary

Grant Coordinator,
Chemeketa Community College

Anna Mahony, Member

Instructor, Western Oregon University

Jeff Pommerenck, Member

CPA

Maps Service Agency, Inc. Board of Directors 2016-2017

Tom Marks, Chair

Broker, Berkshire Hathaway Home Services

Gordon Sawser, Vice Chair

Retired Controller & Chief Financial Officer,
Ross Brothers and Co.

Peyton Lieuallen, Director

Owner, Lieuallen Enterprises, and
Retired ESD Superintendent and Judge

Craig Smith, Director

Retired Chief Financial Officer,
Chemeketa Community College

Travis Young, Director

Account Manager, Batory Foods

Rich Goward, Director

CFO, Willamette Valley Vineyards

Daniel C. Penn, Director

Retired Chief Executive Officer, Maps Credit Union

Maps Credit Union Board of Directors 2016-2017

Joe Phillippay, Chair

Retired Insurance Executive

Gordon Sawser, Vice Chair

Retired Controller & Chief Financial Officer,
Ross Brothers and Co.

Jeff Antrican, Director

Vice President of System Sales, UTC Fire & Security

Judy Beebe, Director

Adjunct Instructor, Western Oregon University

Phil Frey, Director

Retired Director of Auxiliary Services,
Chemeketa Community College

Tom Marks, Director

Broker, Berkshire Hathaway Home Services

Brant Wolf, Director

Executive Vice President,
Oregon Telecommunications Association

*Mark Zook, Credit Manager, Secretary, & Treasurer
President & Chief Executive Officer, Maps CU*



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